Message Text

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14-11

ACTION INR-07

INFO OCT-01 EUR-12 EA-06 ISO-00 CIAE-00 NSAE-00 OES-03

PM-03 COME-00 EB-07 ACDA-05 MC-02 ERDA-05 NRC-05 /056 W

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R 170900Z APR 75 FM USLO PEKING TO SECSTATE WASHDC 3594 INFO AMEMBASSY BRUSSELS AMCONSUL HONG KONG

CONFIDENTIAL PEKING 728

E.O. 11652: GDS TAGS: EIND, CH SUBJECT: BELGONUCLEAIRE PARTICIPATION IN THE BELGIAN INDUSTRIAL EXHIBITION IN PEKING (C-SI-5-58913)

REF: STATE 085553

1. BELGONUCLEAIRE IS PARTICIPATING IN THE BELGIAN INDUSTRAIL EXHIBITION IN A JOINT EXHIBIT WITH FIVE OTHER MEMBER FIRMS OF THE

BELGIAN UNION OF NON-FERROUS METALS INDUSTRIES. LOCATED RATHER INCONSPICUOUSLY ON THE MEZZANINE ABOVE THE MAIN EXHIBITION HALL, BELGONUCLEAIRE'S PORTION OF THE JOINT EXHIBIT CONSISTS OF THE FOLLOWING: 1) DISPLAY PANELS SHOWING FLOW-SHEETS FOR THE FIRM'S NUCLEAR POWER FABRICATION PLANT AT DESSEL, BELGIUM, AND FOR A NUCLEAR POWER STATION LIQUID RADIOACTIVE WASTE PROCESSING AND INSOLUBILIZING UNIT; 2) PHOTOGRAPHS OF RADIOACTIVE WASTE PROCESSING, PLUTONIUM FUEL AND NUCLEAR REACTORS;AND, 3) TWO METAL PARTS OF A FAST REACTOR ASSEMBLY. THE ONLY PIECE OF EQUIPMENT SHOWN IS A GLOVE BOX FOR PLUTONIUM FACILITIES.

2. NO LITERATURE ON BELGONUCLEAIRE WAS DISTRIBUTED TO VISITORS AT THE EXHIBIT, BUT A SHORT, CHINESE LANGUAGE BROCHURE ON THE SIX MEMBER FIRMS (INCLUDING ONE PAGE ON BELGONUCLEAIRE) WAS AVAILABLE ON REQUEST AT A DISCUSSION ROOM NEAR THE DISPLAY. CONFIDENTIAL

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WE WILL FORWARD A COPY OF THIS PUBLICATION BY POUCH.

3. IN RESPONSE TO THE REFTEL, A USLO OFFICER ATTEMPTED
TO CONTACT BELGONUCLEAIRE'S CHIEF REP AT THE EXHIBITION,
MARKETING MANAGER CLAUDE DESCHAMPS, ON APRIL 17, BUT FOUND
HE HAD LEFT PEKING FOR PARIS THE PREVIOUS DAY. ACCORDING
TO A BELGIAN EMBASSY COMMERCIAL OFFICER, BELGNUCLEAIRE REPS
WERE PRIMARILY INTERESTED IN PARTICIPATING IN THE EXHIBITION'S
TECHNICAL LECTURE SERIES AND LEFT AFTER THEIR PART IN THE
PROGRAM WAS COMPLETED.

4. COMMENT: BELGONUCLEAIRE'S MINIMAL DISPLAY AND THE FACT THAT ITS REPS LEFT PEKING EARLY SEEMS TO INDICATE ONLY A LIMITED EFFORT BY THE FIRM TO USE THE EXHIBITION AS A VEHICLE FOR ADVANCING ITS INTEREST WITH CHINA. WE WILL TRY TO FIND OUT MORE ON THE FIRM'S ACITIVITIES IN PEKING BUT WOULD ALSO BE INTERESTED IN ANY INFORMATION THAT IS DEVELOPED BY OTHER ADDRESSEES. HOLDRIDGE

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED Concepts: NUCLEAR ENERGY, TRADE FAIRS

Control Number: n/a Copy: SINGLE Draft Date: 17 APR 1975 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED

Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MartinML
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975PEKING00728

Document Number: 1975PEKING00728 Document Source: CORE Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: GS Errors: N/A

Film Number: D750135-0991

From: PEKING

Handling Restrictions: n/a

Image Path:

Legacy Key: link1975/newtext/t19750442/aaaabmpr.tel

Line Count: 88

Locator: TEXT ON-LINE, ON MICROFILM Office: ACTION INR Original Classification: CONFIDENTIAL Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL Previous Handling Restrictions: n/a Reference: 75 STATE 085553
Review Action: RELEASED, APPROVED
Review Authority: MartinML

Review Comment: n/a Review Content Flags: Review Date: 18 APR 2003

Review Event:

Review Exemptions: n/a
Review History: RELEASED <18 APR 2003 by BoyleJA>; APPROVED <17 SEP 2003 by MartinML>

Review Markings:

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JÚL 2006

Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: BELGONUCLEAIRE PARTICIPATION IN THE BELGIAN INDUSTRIAL EXHIBITION IN PEKING (C-SI-5-58913)

TAGS: EIND, CH, BE, BELGONUCLEAIRE
To: STATE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006